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William J. McDonald (Ph. D.)



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M: Marketing Michael Levy, Dhruv Grewal, Professor, 2014-02-20 Adding Value to your Marketing Course Marketers understand that even the best products and services will go unsold if they cannot communicate the value to the customer Understanding this value based approach is critical for marketing students today and is at the forefront of this text setting it apart This approach is emphasized throughout the text and demonstrated through the use of the Adding Value boxes found in each chapter In their 4th edition of *M Marketing* Grewal and Levy present a concise impactful and easy to read approach to Principles of Marketing The text delivers value to both instructor and student through the engaging style and online assignment and assessment options With monthly updates provided in a newsletter and the dynamic video program the instructor support provided will bring marketing to life in any class setting With a new chapter on Social and Mobile Marketing Grewal and Levy's *M Marketing* continues to be among the most contemporary products for studying the principles of marketing today

Essentials of Health Care Marketing, Fourth Edition Eric N. Berkowitz, 2016-08-15 New Fifth Edition of *Essentials of Health Care Marketing* coming in March 2021 *Essentials of Health Care Marketing* Fourth Edition will provide your students with a foundational knowledge of the principles of marketing and their particular application in health care Moreover the text offers a perspective on how these principles must shift in response to the changing environmental forces that are unique to this market

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